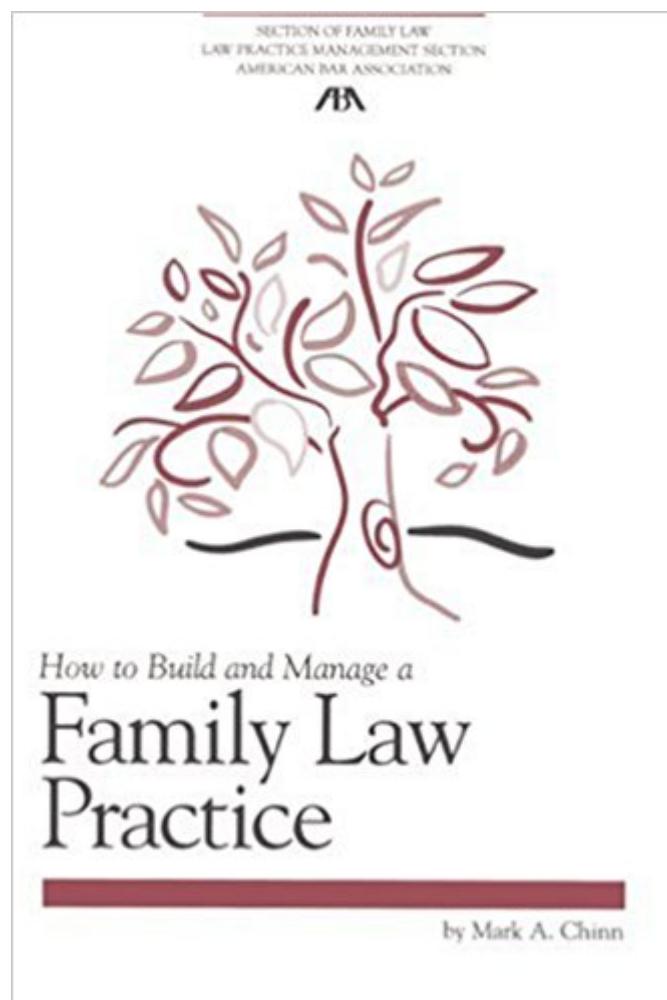


The book was found

How To Build And Manage A Family Law Practice (Practice-Building Series)



Synopsis

Tips, strategies, tactics, forms, and real-word advice for starting - or building - a family law practice. Written by a successful and happy family lawyer, this book explains the skills and knowledge necessary to thrive in a challenging area of the law. It takes a no-nonsense approach in explaining the most critical issues for developing a successful career. Examples and practice tips show how to gain experience, understand the business aspects of a practice, develop and maintain the ideal client mix, and manage staff and finances. CD-ROM with forms and related materials.

Book Information

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Customer Reviews

I have practiced family law for 8 years. I have read this book every year for the past year, and have gotten something new every time. The book was very inspiring, and in just 4 years of having my own practice, we grossed over 1 million last year. His advice about work-life balance is dead on.

I am a new-ish family law attorney at a small firm and purchased this book hoping it had some ideas for managing family law cases. It had a few practice points that were helpful to me, but (as the title somewhat indicates) it is definitely more geared toward someone wanting to manage a solo practitioner practice and certainly for someone who wants to manage their own firm. It would be helpful to anyone who is in such a position or make a thoughtful gift to anyone embarking on such a path.

While this book has some great advice on how-to's it can get a bit preachy at points. There's some solid advice in here to be sure, I especially like the breakdown of some of the filing techniques and checklists that come on the included cd. The preachy-ness can be overlooked although it comes in spurts. If you're willing to overlook the paternalistic aspects of "get to work by 7:30 AM" and an entire chapter on dieting and forming a life balance there are some real gems of practical advice in here.

This book was great and provided great information for starting a Family Law Practice. I wish he would have went into marketing more in establishing your new practice but it provided great information. I can't wait to put it to use!!

This book has a lot off great information in it and is not so basic that those who already have a business plan will find it redundant. At times he is preachy (for example he tells you to eat lots of fish and vegetables and avoid coffee because you'll feel better), but if you can overlook those moments the book has some helpful nuggets.

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